

CHAIR OF THE SPSE - DR NUR BANO – FRIENDS AND COLLEAGUES.

IN 1945 A GROUP OF ADVENTURERS DECIDED TO DEMONSTRATE THAT POLYNESIANS MAY HAVE SAILED ACROSS THE PACIFIC FROM SOUTH AMERICA TO SETTLE IN OUR ISLANDS.

SO IN 1947 SIX MEN CONSTRUCTED A RAFT MADE FROM Balsa wood – NAMED IT KONTIKI AFTER THE INCA SUN GOD - AND SET OFF FROM PERU TO PROVE THEIR POINT.

- 101 DAYS AND 7000 KILOMETERS LATER THESE BRAVE MEN ARRIVED AT THE TUAMOTA ISLANDS

SEVENTY YEARS AFTER THIS EVENT A GROUP OF EXPERIENCED BUSINESSMEN STARTED AN ENTERPRISE IN SUVA DESIGNED TO PROVIDE SMART AND BENEFICIAL FINANCIAL SERVICES TO THE PEOPLE OF FIJI. THEY CALLED THE COMPANY - KONTIKI FINANCE LTD.

STARTING A NEW FINANCIAL SERVICE LIKE THIS WAS NOT EASY. WE WERE IN COMPETITION WITH WELL ESTABLISHED FINANCIAL SERVICE PROVIDERS.

- TO SUCCEED WE KNEW WE WOULD HAVE TO BE INOVATIVE AND FLEXIBLE

WE PUT TOGETHER AN EXPERIENCED EXECUTIVE TEAM AND CUSTOMER DRIVEN STAFF WHOSE TARGET WAS TO ESTABLISH CLOSE AND FRIENDLY CONTACT WITH OUR CLIENTS. FOR EXAMPLE, OUR CLIENTS IN LABASA AND LAUTOKA CAN TALK DIRECTLY TO SENIOR STAFF IN SUVA BY SKYPE IN ORDER TO FINALISE A SERVICE

OUR FOCUS HAS BEEN ON FLEXIBLE FINANCIAL SOLUTIONS - PERSONAL LOANS – DEBT CONSOLIDATION FINANCING VEHICLES - WHITE GOODS - FURNITURE AND TECHNOLOGY PRODUCTS.

WE WANT TO BE INVOLVED WITH OUR COMMUNITY, SO WE HAVE GIVEN SUPPORT TO POLICE NETBALL AND FOOTBALL – LAWN BOWLS - SURFING - SCHOOLS RUGBY TEAM S AND WOWS. THIS SUPPORT WILL BE EXTENDED

LIKE THE KONTIKI ADVENTURERS THE CONFIDENCE, SKILLS, AND THE HARD WORK OF MANY COMMITTED STAFF HAS BEEN REWARDED - THE FINANCIAL DETAILS IN OUR INFORMATION MEMORANDUM SPEAK FOR THEMSELVES.

THREE YEARS AFTER THEY STARTED KFL FOUND THEMSELVES IN A POSITION TO ENGAGE ANOTHER KONTIKI - KONTIKI CAPITAL - TO GUIDE US ON A JOURNEY

TOWARDS LISTING ON THE SPSE SO A WIDER RANGE OF FIJI PEOPLE COULD SHARE IN OUR SUCCESS.

MADAM CHAIR – MY FRIEND NUR BANO – WE ARE GRATEFUL TO YOU AND THE SPSE FOR ACCEPTING US AND FACILITATING OUR LISTING.

- WE FIRMLY BELIEVE THAT OUR SHAREHOLDERS - OUR CLIENTS - AND OUR STAFF – OF WHICH WE HAVE OVER 100 IN SUVA, LAUTOKA AND LABASA - WILL ALL BENEFIT.

BY LISTING I AM CERTAIN THAT THE SUN GOD - OF WHATEVER CIVILISATION - WILL ALWAYS SHINE ON THOSE INVOLVED WITH KONTIKI FINANCE.

THANK YOU

DARYL TARTE
CHAIRMAN