



Pleass
Global Limited

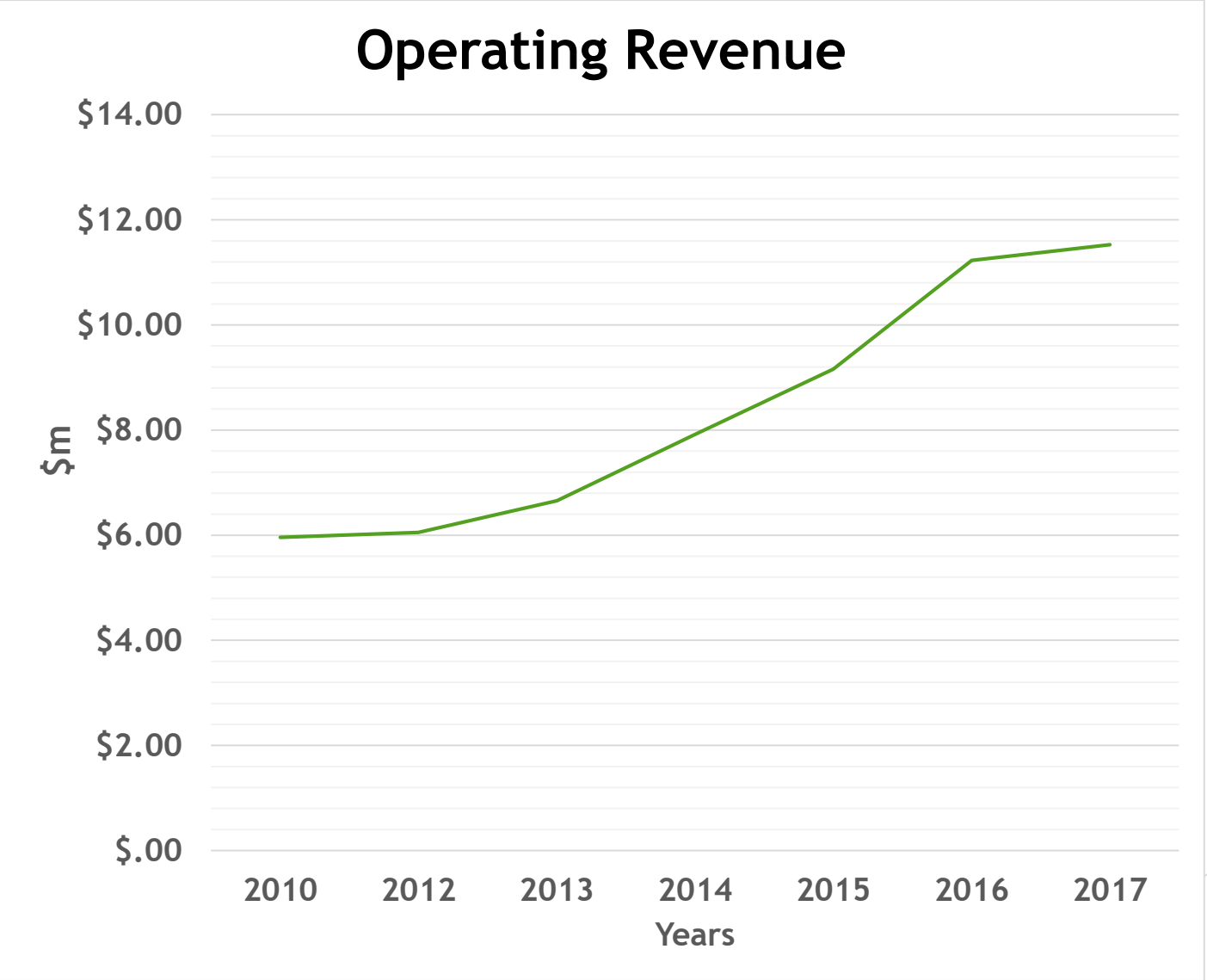
Beverages ♦ Packaging ♦ Tourism ♦ Horticulture

ANNUAL GENERAL MEETING 17 MAY 2018





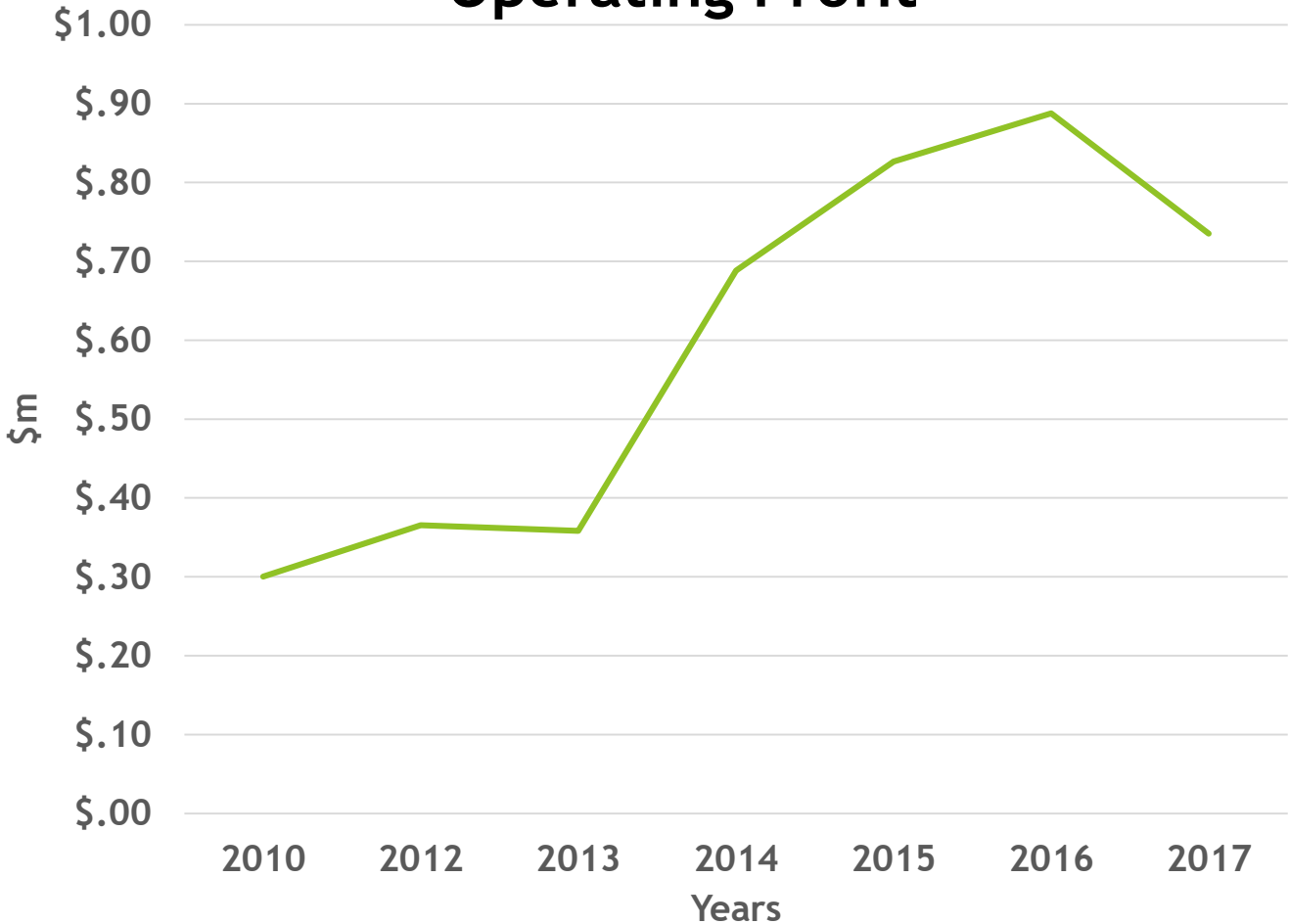
PGL – KEY RESULTS



* Values excludes revaluation gain of investment properties

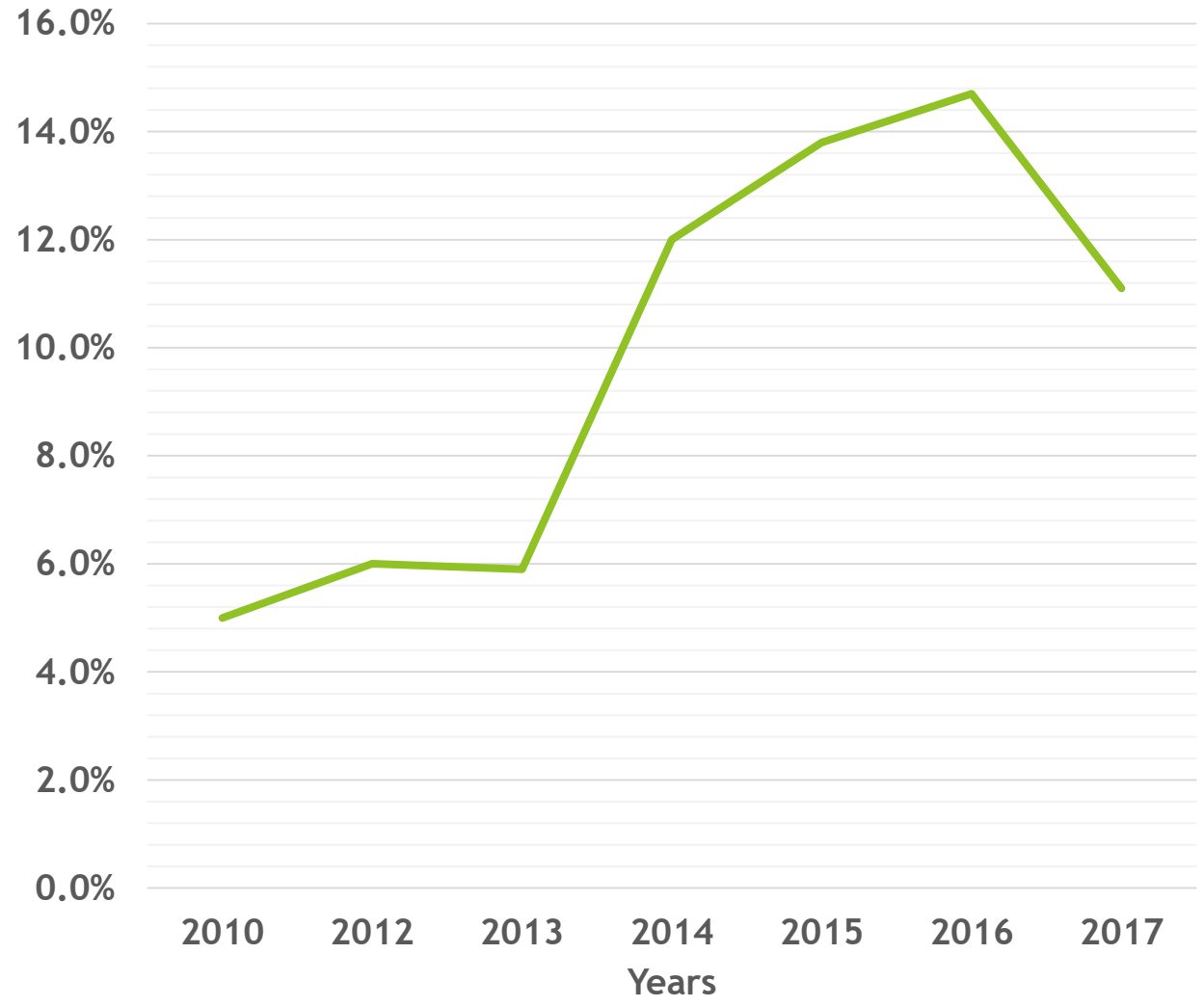
PGL – KEY RESULTS

Operating Profit



* Values excludes revaluation gain of investment properties

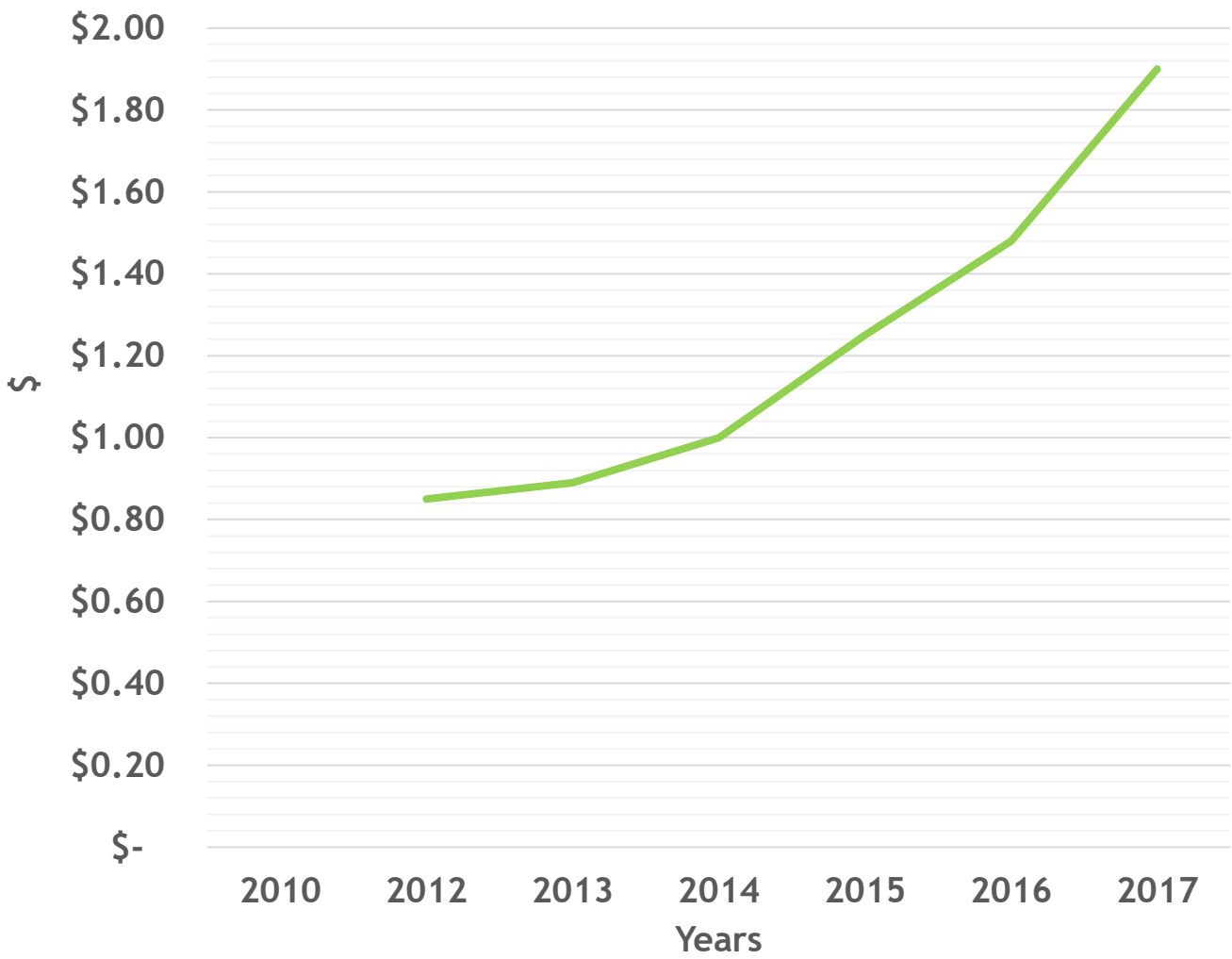
Earnings per Share



* Values excludes revaluation gain of investment properties

PGL – KEY RESULTS (cont..d)

Share Price



2017 – HIGHLIGHTS & CHALLENGES

HIGHLIGHTS:

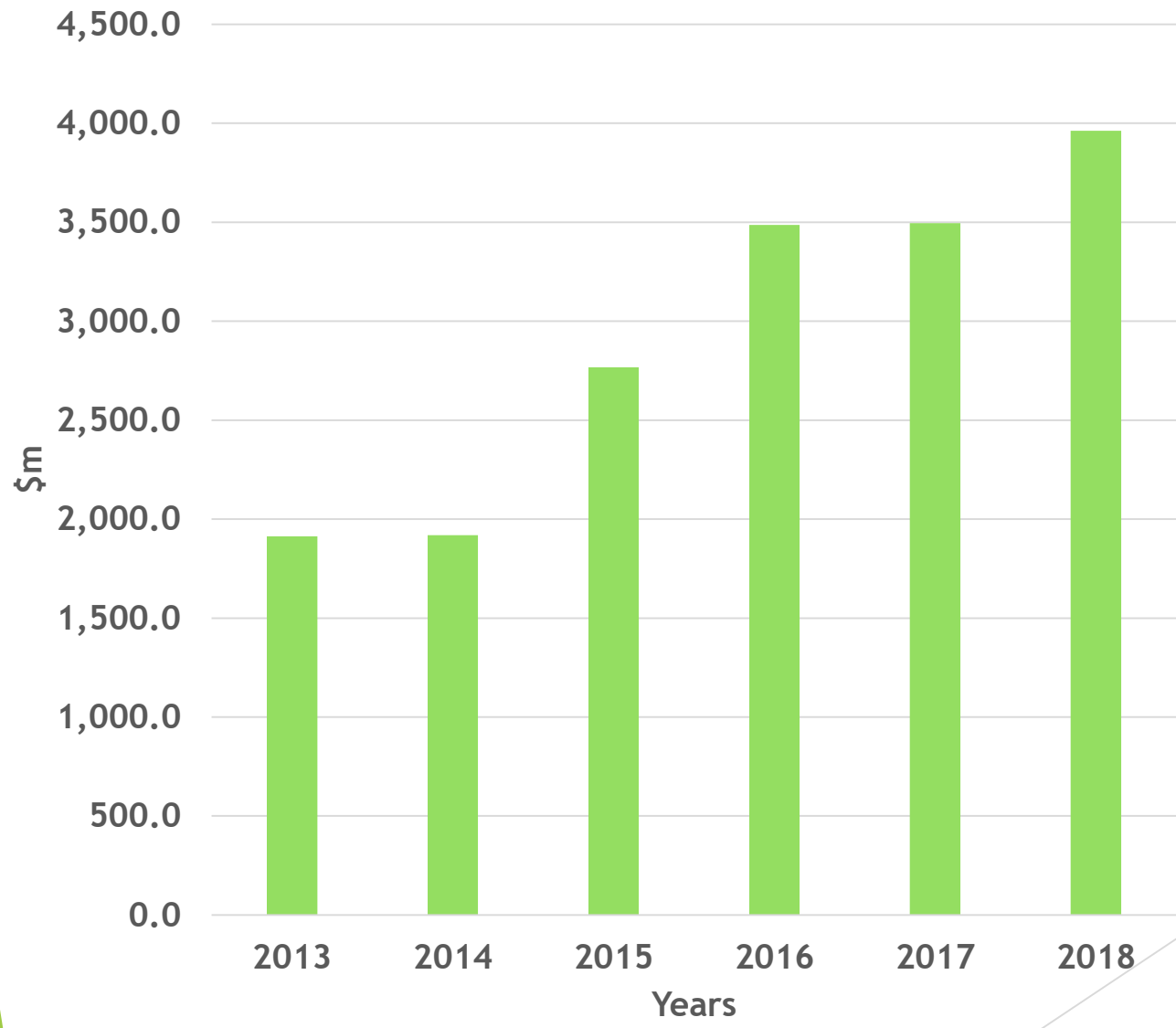
- Revenue growth by 3%.
- Completion and commission of our new water bottling factory and corporate head office.
- Expansion of export markets.
- Compliance achievements- SGS, ABWI & ACO.
- We continued our platinum sponsorship commitment with Rotary Pacific Water for Life Foundation.

CHALLENGES:

- Delays in factory construction due to weather and unforeseen groundwork.
- Domestic bottled water market highly competitive.

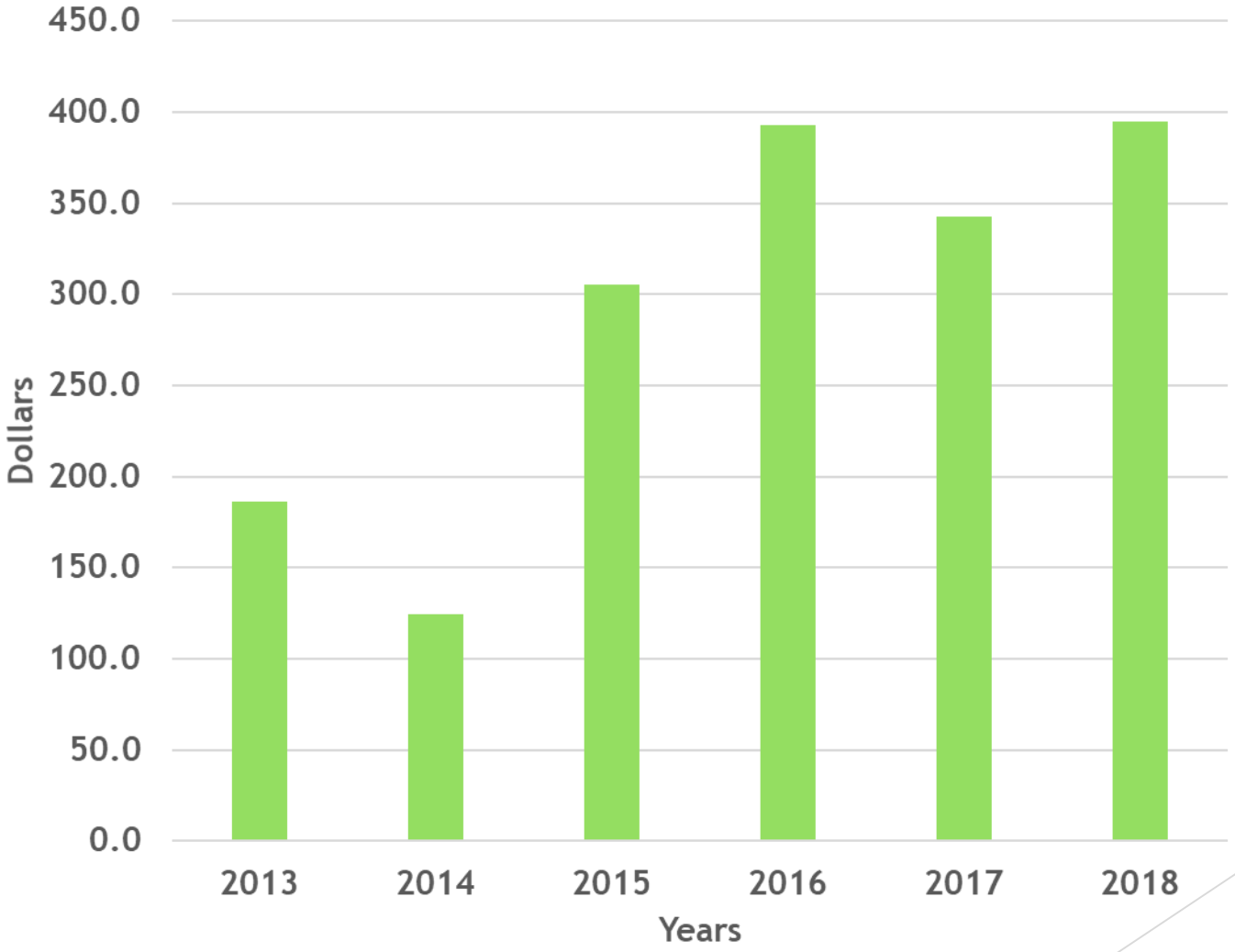
2018 – APRIL YTD HIGHLIGHTS

Sales Revenue (000'S)



2018 – APRIL YTD HIGHLIGHTS

EBT (000'S)



2018 AND BEYOND

- **Additional capacity in the new factory now allows us to:**
 - **accept more orders;**
 - **improve efficiencies in production and warehousing;**
 - **reduce production costs.**
- **2018 YTD has improved on 2017 YTD and forecasts for year end indicate very healthy revenue and profit.**
- **2018 and beyond forecasts remain for strong growth given our increased capacity and number of new export customers in new markets.**
- **PBP is ready for the opportunities and challenges ahead.**



THANK YOU

