

Market Announcement

30th October 2017

FHL Group records profit of over \$6.4 million in first Quarter

Fijian Holdings Group has recorded a growth in profit after tax of 4% for the three months ending 30th September, 2017.

The Group's post-tax profit for three months stood at \$6.4m compared to \$6.2m achieved in the same period last year.

In making the announcement, FHL Group Chairman Adrian Sofield said that Group Companies are continuing with their strong performance as reported in the last financial year. He further added that the Companies performed well due to a conducive economic environment. Mr. Sofield is confident that the Group performance is on track to meet the budgeted target for the financial year 2017/2018.

Group revenue has decreased by 2% compared to September 2016 results. This was mainly due to shortfalls in sales from Pacific Cement Ltd and R B Patel Group. Pacific Cement Ltd is recovering from the plant break down and is on track to meet expectation in the next quarter. The slight decrease in sales from R B Patel is due to the current retail market conditions. Retailing market was active for the same period last year due to post cyclone Winston market activity.

The increase in available-for-sale assets is due to year-end revaluation of investments when compared with the same period last financial year.

As at 30 September 2017, shareholders' funds reached \$254m compared to \$223m for the same period last year.

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Chairman

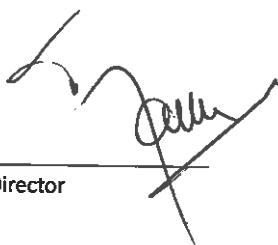

Director/Secretary

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FIJIAN HOLDINGS LIMITED AND SUBSIDIARY COMPANIES
STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOMES
FOR THREE MONTHS ENDED 30 SEPTEMBER 2017

	GROUP		
	Sep-17 \$'000	Jun-17 Audited \$'000	Sep-16 \$'000
Revenue			
Operating revenue	78,975	297,350	80,874
Other income	939	6,877	848
	<u>79,914</u>	<u>304,227</u>	<u>81,722</u>
Expenses			
Cost of goods sold	52,112	169,900	53,930
Staff costs	2,638	31,357	2,456
Depreciation and amortisation costs	2,902	10,501	2,943
Provision for doubtful debts	197	6,277	297
Operating expenses	10,488	49,026	11,774
	<u>68,338</u>	<u>267,061</u>	<u>71,400</u>
 Operating profit	 11,577	 37,166	 10,323
Finance income	12	280	111
Finance costs	1,160	4,095	2,233
Net finance cost	<u>(1,148)</u>	<u>(3,815)</u>	<u>(2,122)</u>
Share of profit in associates	-	3,872	-
Profit before tax	<u>10,428</u>	<u>37,223</u>	<u>8,201</u>
Income tax (expense)/benefit	<u>(3,995)</u>	<u>(6,152)</u>	<u>(2,028)</u>
Profit for the year after tax	<u>6,434</u>	<u>31,071</u>	<u>6,173</u>



 Director



 Director

FIJIAN HOLDINGS LIMITED AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEET
AS AT 30 SEPTEMBER 2017

	GROUP		
	Sep-17	Jun-17	Sep-16
	\$'000	Audited	\$'000
ASSETS			
Cash and cash equivalents	10,552	21,027	20,534
Available-for-sale financial assets	46,764	45,163	37,942
Investment in associates	20,161	20,161	18,962
Loans, advances and receivables	166,035	160,004	169,946
Inventories	31,427	34,791	28,496
Contract costs	420	257	-
Assets held for sale	1,416	1,416	-
Investment properties	37,875	36,739	10,720
Property, plant & equipment	143,933	138,071	129,867
Intangible assets	61,476	62,296	61,523
Deferred tax assets	5,139	5,139	2,932
Total assets	525,198	525,064	480,924
LIABILITIES			
Payables	35,892	35,584	29,848
Dividend payable	1,451	1,668	-
Employee entitlements	1,569	1,470	1,990
Current tax liability	685	392	2,400
Borrowings	220,802	225,619	217,531
Deferred tax liabilities	9,958	9,958	5,314
Total Liabilities	270,356	274,691	257,084
Net Assets	254,842	250,373	223,840
SHAREHOLDERS' EQUITY			
Share capital	30,465	30,465	30,465
Reserves	24,576	24,998	20,824
Retained earnings	150,044	146,728	127,758
Shareholders equity attributable to members of the holding company	205,085	202,191	179,047
Minority shareholders' interest	49,758	48,182	44,793
Total shareholders' equity	254,842	250,373	223,840

Director

Director

FIJIAN HOLDINGS LIMITED
STATEMENT CASH FLOWS
FOR THREE MONTHS ENDED 30 SEPTEMBER 2017

	GROUP		
	Sep-17	Jun-17	Sep-16
	\$'000	Audited	\$'000
	\$'000	\$'000	\$'000
Cash flows from operating activities:			
Cash receipts from customers	88,288	291,417	91,797
Cash paid to suppliers and employees	(75,740)	(257,972)	(72,457)
Cash generated from operating activities	12,548	33,445	19,340
Dividends received	428	3,564	528
Management fees paid	(912)	(2,244)	(1,226)
Net customer loans granted	(2,327)	(7,438)	(7,915)
Net (decrease)/increase in deposits	(5,861)	5,875	6,875
Interest received	2,782	22,130	4,137
Interest paid	(1,335)	(9,318)	(1,250)
Income taxes paid	-	(7,897)	(1,118)
Net cash from operating activities	5,323	38,117	19,370
Cash flows from investing activities:			
Acquisition of property, plant and equipment	(8,889)	(29,858)	(7,560)
Acquisition of contract cost	-	(19)	-
Acquisition of investment property	(1,136)	(741)	-
Investment in available-for-sale financial assets	-	(77)	-
Deposit paid	-	-	(7,279)
Proceeds from disposal of available-for-sale financial assets	-	-	5,000
Proceeds from disposal of property, plant and equipment and assets held for sale	-	311	-
Proceeds from held-to-maturity investment	-	-	-
Acquisition of intangible assets	-	(28)	-
Net cash (used in)/from investing activities	(10,025)	(30,412)	(9,839)
Cash flows from financing activities:			
Dividends paid to shareholders	(3,717)	(7,341)	-
(Payments)/ proceeds from sale of investment securities	-	(1,005)	-
Dividends paid to non-controlling interests	-	(7,577)	(1,766)
Net movement in loan	(4,817)	3,781	(10,740)
Net Cash used in Financing activities	(8,534)	(12,142)	(12,506)
Net decrease in cash and cash equivalents	(13,236)	(4,437)	(2,975)
Cash and cash equivalents at the beginning of the period	4,022	8,502	8,502
Effect of exchange rate changes on cash	(85)	(43)	(85)
Cash and cash equivalents at the end of the period	(9,299)	4,022	5,443

Director

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